



## **Prospect Researcher, The Public Interest Network**

### Overview:

Protecting the environment, public health, our financial security, and a fair democracy just became even more important. At the Public Interest Network, that's what we do.

The Public Interest Network works for social change by building strong organizations and campaigns that point towards a better future. We are U.S.PIRG, Environment America, the National Environmental Law Center, Green Century Funds, and half a dozen other public interest organizations. We have a combined staff of about 400 trained activists, a strong field presence in 40 states, and a toolkit full of smart strategies and tactics for winning social change: advocacy, community organizing, corporate campaigns, litigation, research, policy analysis, socially responsible investing, and more.

The Network is seeking central staff at all levels of experience to work with all our partner groups in the arenas of communications, organizational support, and development, to coordinate our efforts and thus amplify our impact.

Our approach emphasizes the value of organizing across traditional lines, reaching out to the broadest possible constituencies. We work for incremental solutions, under the theory that we must start where people are at and bring them along to a vision of a better future. We set challenging campaign goals and place considerable value on winning, but we are also dedicated to the goal of provoking a deeper public conversation about what it will really take to solve the gigantic problems that 21<sup>st</sup> century life is creating. If you want to win the hearts and minds of all Americans regardless of political party, if our "one-step-at-a-time" approach makes sense to you, and if you think you'd thrive in our organizational culture, please consider a job with us.

The Public Interest Network is hiring a Prospect Researcher to work in our Los Angeles office.

### Job Description

The Prospect Researcher will identify and research prospective donors for a wide array of public interest campaigns and programs, supporting the fundraising work of the network's advocates, organizers, executive directors, and development staff.

### Specific areas of responsibility include but are not limited to:

- Identifying potential individual and foundation donors and matching them to current campaigns and projects.
- Researching and preparing profiles on the individual and foundation prospects.

- Assisting in developing new ways to analyze membership data to uncover prospects.
- Working with Public Interest Network fundraisers around the country to determine and implement strategies for cultivation and solicitation.
- Maintaining and enhancing a prospective donor tracking database.

### Job Qualifications

We are looking for skilled candidates with a demonstrated commitment to social change and an appreciation of the importance of political organizing. We're also looking for candidates who are more motivated by the success of the movement than by individual achievement.

Additionally, top candidates will:

- Have a bachelor's degree and at least one year of relevant experience, although strong entry level candidates will be considered. Experience in fundraising with a public interest advocacy organization or on political campaigns also is preferred, but not required. Research and /or data analysis experience is a plus. Advanced degrees may count toward a candidate's professional experience.
- Be flexible, embrace new challenges, and have a strong work ethic.
- Be a curious, creative, and tenacious researcher. Also must have outstanding analytical skills and attention to detail, as well as be highly organized and deadline driven.
- Have strong computer skills and be able to learn quickly.
- Have excellent writing and presentation skills.
- Have demonstrated ability to exercise independent judgment and discretion with sensitive information and in solving problems;
- Be able to work independently, as well as take direction and work as part of a team.

The Prospect Researcher position requires a two-year commitment.

### Compensation & Benefits

Annual compensation for most candidates ranges from \$27,000 to \$33,000 but could be higher commensurate with relevant professional experience and/or advanced degrees. The Public Interest Network also offers a competitive benefits package.

### Location

Los Angeles, California

### To Apply

Visit [www.publicinterestnetwork.org/page/pin/apply](http://www.publicinterestnetwork.org/page/pin/apply) and fill out the online form. If we are interested in interviewing you for the position, we will get back to you within a week.

*The Public Interest Network is an equal opportunity employer and will not discriminate against any employee or applicant for employment on the basis of race, color, national or ethnic origin, religion, sex, age, handicap, pregnancy, sexual orientation, gender identity, or veteran status. The Public Interest Network will consider for employment qualified applicants with criminal histories in a manner consistent with the Los Angeles Fair Chance Initiative for Hiring.*

[www.publicinterestnetwork.org](http://www.publicinterestnetwork.org)