



Ropes & Gray

Senior Competitive Intelligence Research Analyst

Location: San Francisco (hybrid)

Apply Here: <https://careers-ropesgray.icims.com/jobs/8213/senior-competitive-intelligence-research-analyst/job>

OVERVIEW

The Senior Competitive Intelligence Research Analyst will provide advanced competitive intelligence research and analysis for requests emanating from the Business Development, Practice Development, Client Development and Lateral Partner Recruiting teams including, but not limited to, in-depth research and analysis of companies, industries, markets, technologies and competitors using a comprehensive variety of online tools and resources. The Senior Competitive Intelligence Research Analyst will formulate, develop and communicate insightful and actionable intelligence to aid strategic decision-making to drive business development, profitability, growth, client retention and other related business opportunities. The Senior Competitive Intelligence Research Analyst will be expected to have in-depth knowledge and the ability to stay abreast of industry trends, monitor financial data, and articulate opportunities for the firm. The Senior Competitive Intelligence Research Analyst has a direct reporting line to the Manger of Library Operations and Research.

EDUCATION, EXPERIENCE AND SKILLS REQUIRED:

- MLS or MBA required; higher educational degree(s) considered, such as a JD
- Minimum of five years of substantive research experience in a law firm or corporate environment focusing on competitive intelligence and analysis
- Proven ability to organize and manage a diverse range of competitive intelligence projects and prioritize multiple tasks
- Advanced online research skills and knowledge of competitive intelligence databases
- Demonstrated experience in developing, organizing and distributing appropriate competitive intelligence content to key stakeholders
- Knowledge of foreign language(s) desired

COMPENSATION & TOTAL REWARDS PACKAGE

Ropes & Gray is proud to offer a comprehensive Total Rewards package to our business support team members. The firm also offers comprehensive health and well-being benefits, personal and professional development, career growth opportunities and

a collegial and supportive culture. The anticipated pay range for this role is \$110,000-\$166,000 in SF, which represents our good faith and reasonable estimate of the starting salary range at the time of posting. In addition, this role is eligible for a discretionary bonus based on performance. The actual offered rate for this position will be determined based on job-related, non-discriminatory factors, including qualifications and experience, geographic location, education, external market data and consideration of internal equity.