



Morgan, Lewis & Bockius LLP, one of the world's leading global law firms with offices in strategic hubs of commerce, law, and government across North America, Asia, Europe, and the Middle East, is seeking to hire a Competitive Intelligence Research Analyst reporting to the Senior Manager, Competitive Intelligence.

The Analyst will be responsible for interacting with a local and virtual team of colleagues and using an extensive collection of internal and external resources to gather, filter, analyze, organize, package and deliver business and competitive intelligence information necessary to support firm, practice, industry and client development.

This position will reside in either our Boston, Chicago, Dallas, Los Angeles, New York, Philadelphia, San Francisco, Seattle, Silicon Valley or Washington DC office with a hybrid in-office/remote working schedule.

Responsibilities:

Research

- Performs in-depth legal, corporate, financial and/or general research using LexisNexis, Westlaw, Bloomberg Law, S&P Capital IQ, Mergermarket, Lex Machina or other sources and keeps current with new online research methods.
- Analyzes external data as it relates to current and potential clients, industries and practices.
- Conducts research related to geographical expansion and lateral hiring groups.
- Allocates time and resources among the various components of the CI cycle (planning, collection, processing, analysis, dissemination), with the majority of the time spent on secondary data collection and analysis.
- Participates in research projects in response to patron needs, Conducts research to support client pitches and provides needed information for responding to RFPs.
- Identifies potential areas of cross-selling and promotional opportunities in providing legal services to new and existing clients/markets.
- Monitors legal industry trends such as economic, political and regulatory trends impacting the legal community, and their relevance to Firm initiatives.

Presentation/Products

- Uses appropriate tools and technology to gather and disseminate CI deliverables through email, print reports, personal delivery and presentations.
- Creates and distributes a variety of CI products – analytical reports with Executive Summaries, client and company profiles, competitive benchmarking, and market and industry reports.
- Develops templates that provide client/competitor information to use on a regular basis
- Upholds and promotes CI industry ethical standards.

Experience/Qualifications:

- Master's degree in Library Science or equivalent.
- Minimum of three (3) years of experience in a research-focused role in a law firm or other professional services environment, including experience researching and analyzing litigation, intellectual property, companies, industries, and markets.
- Proficiency utilizing Microsoft Office, including Word, Excel, and PowerPoint.
- Advanced skills using research tools such as LexisNexis, Westlaw, Bloomberg Law, S&P Capital IQ, Mergermarket, and Lex Machina.
- Must demonstrate project management skills, strong customer service skills, planning/organizational skills, excellent oral and written communication, be a self-starter, have the ability to adapt to change and balance competing demands and to interact with all levels of management and departments.

Qualified candidates must apply online by visiting our website at www.morganlewis.com and selecting "Careers."

For positions in Boston, MA and Washington, DC, the salary range for this job posting is: \$84,200.00 - \$134,600.00.

For positions in Chicago, IL, the salary range for this job posting is: \$80,500.00 - \$128,800.00.

For positions in Los Angeles, CA and Seattle, WA, the salary range for this job posting is: \$87,800.00 - \$140,450.00.

For positions in New York, NY; San Francisco, CA, and Silicon Valley, CA, the salary range for this job posting is: \$91,500.00 - \$146,325.00

The base salary wage range for this position will be determined during the interview process and will vary based on multiple factors, including but not limited to prior experience, relevant expertise, current business needs, and market factors. Final salary wages offered may be outside of this range based on other reasons and individual circumstances. Additionally, salary wages may be only part of the total compensation package. The total compensation package for this position will also include eligibility for an annual discretionary bonus. Subject to the terms and conditions of the applicable plans and policies then in effect, eligible employees may enroll in: a 401(k) plan, as well as participate in Company-sponsored medical, dental, vision, life, disability, accidental death and dismemberment, business travel accident insurance plans, and health savings and flexible spending accounts for the employee and the employee's eligible dependents. Subject to the terms and conditions of the applicable plans and policies then in effect, eligible employees may utilize the Employee Assistance Program, Work/Life Services, Health Advocate, Bright Horizons Back-Up Care.